



Fortress Transportation and Infrastructure Investors LLC

Stifel 2021 Virtual Cross Sector Insight Conference

June 10, 2021



FORTRESS
TRANSPORTATION
& INFRASTRUCTURE

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IN GENERAL. This disclaimer applies to this document and the verbal or written comments of any person presenting it. This document, taken together with any such verbal or written comments, is referred to herein as the “Presentation.”

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NON-GAAP FINANCIAL INFORMATION. This Presentation includes information based on financial measures that are not recognized under generally accepted accounting principles (GAAP), such as Adjusted EBITDA, FAD, and EBITDA. You should use Non-GAAP information in addition to, and not as an alternative to, financial information prepared in accordance with GAAP. For Adjusted EBITDA and FAD, see Reconciliation and Glossary in the Appendix the Company’s Q1 Earnings Supplement posted on the Company’s website for reconciliations to the most comparable GAAP measures and an explanation of each of our non-GAAP measures. Our Non-GAAP measures may not be identical or comparable to measures with the same name presented by other companies. United States Steel Corporation provides a definition of EBITDA, and reconciliations of its segment EBITDA to the most comparable GAAP measure, in its most recent earnings call presentation, which can be accessed at <https://investors.ussteel.com>; the Transtar EBITDA figures presented in this Presentation have been prepared on the same basis based on unaudited financial information of Transtar and its subsidiaries. Transtar’s Non-GAAP measures may not be identical or comparable to measures with the same name presented by other companies. Reconciliations of forward-looking Non-GAAP financial measures to their most directly comparable GAAP financial measures are not included in this Presentation because the most directly comparable GAAP financial measures are not available on a forward-looking basis without unreasonable effort.

FTAI Overview

- Owns and acquires *high quality* transportation equipment and infrastructure assets
- Diversified portfolio across the aviation, energy, port and rail sectors
- Combine *income & growth* through a mix of *equipment & infrastructure*

Two Primary Business Units

Income

Equipment Leasing⁽¹⁾

\$1.8 billion
book equity

Industry-leading aviation leasing platform

- Own and lease 279 aircraft and engines
 - Q1 2021 annualized Adj. EBITDA of ~\$239.7mm⁽²⁾
- Significant contracted cash flows
- Differentiated Aviation leasing product



Growth

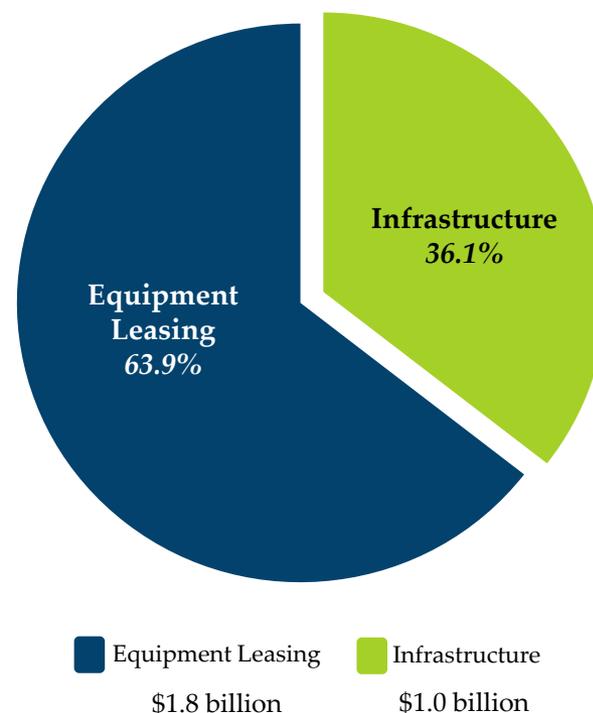
Infra-structure⁽⁴⁾

\$1.0 billion
book equity

Substantial asset value across geographies and asset types with significant scarcity value

- Jefferson Terminal
- Repauno Port & Rail Terminal
- Long Ridge Energy Terminal

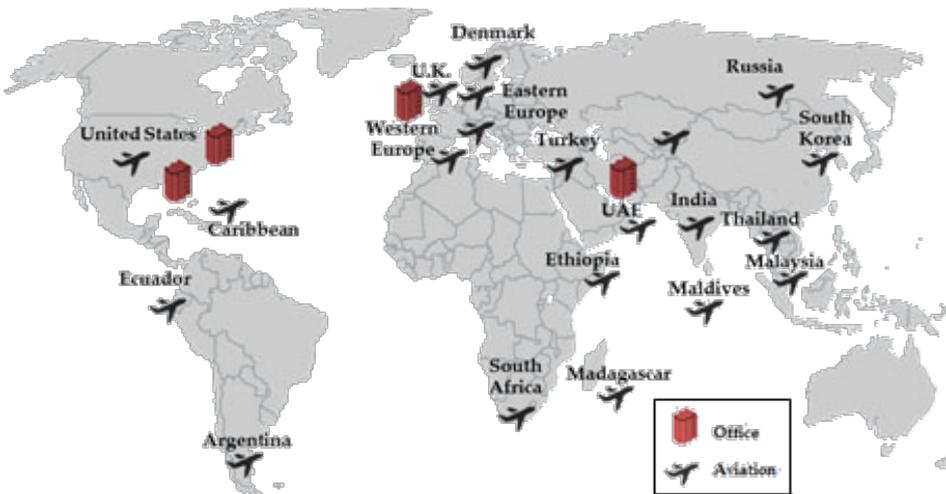
Book Equity Contribution⁽³⁾



1) Equipment Leasing business consists of Aviation Leasing, and Offshore Energy and Shipping Containers (which are included in Corporate and other). Book equity is calculated as total equity less non-controlling equity interest in equity of consolidated subsidiaries as of March 31, 2021.
 2) Excludes gain on sale of assets; Annualized Adjusted EBITDA is a non-GAAP measure. Please see "Disclaimers" at the beginning of the Presentation. Please refer to appendix slide "Aviation Annualized Adj. EBITDA and Net Income Reconciliation" included in the Company's Q1 2021 Earnings Supplement, posted on the Company's website for more detail.
 3) Excludes non-controlling equity interest and Corporate.
 4) Infrastructure business consists of Jefferson Terminal, Ports & Terminals, rail car cleaning assets and investment in FYX (which are included in Corporate and Other). Book equity is calculated as total equity less non-controlling equity interest in equity of consolidated subsidiaries as of March 31, 2021.

Aviation: A Differentiated Model – Engines the Key!⁽¹⁾

Engines and Aircraft for Dividend Coverage



Aviation Leasing

- 80 passenger aircraft
- 199 commercial jet engines
- *Shareholders' equity of \$1.59 billion*



- Engine leasing core competency
- Annualized Adjusted EBITDA Return on Equity⁽²⁾ of 15.6%
- No debt on portfolio
- Team, capital structure, focus = sustainable advantage – becoming a brand



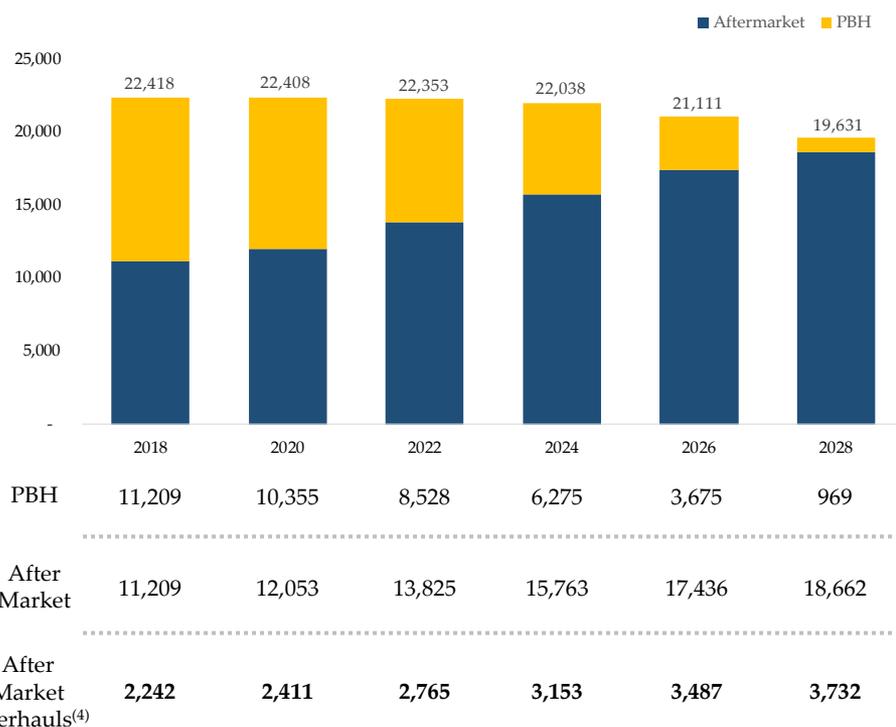
1) As of March 31, 2021.

2) Adjusted EBITDA is a non-GAAP measure. Annualized Adjusted EBITDA is Annualized Adjusted EBITDA Return on Equity excluding gain on sale of assets, for Q4 2020. Annualized data is presented for illustrative purposes only, and should not be considered indicative of future performance or actual results for any period. Please refer to the Aviation Leasing Historical Returns and Reconciliation of Non-GAAP Measures sections, included in the Appendix of the Company's Q1 2021 Earnings Supplement posted on the Company's website, for a reconciliation to the most comparable GAAP measure.

CFM56-5B/7B Engine Market Overview and Opportunity

- Largest engine market ever with ~22,000 engines⁽¹⁾
 - In 10 years over 90% of current engines will exit their initial PBH contracts
 - Cost of CFM56-5B/7B engine shop visits expected to double in 10 years
- FTAI has the potential to generate *meaningful EBITDA contribution* per shop visit⁽²⁾

5B/7B Engine Market⁽¹⁾



Average After Market Shop Visit Cost⁽¹⁾

\$ in thousands

	2018	2020	2022	2024	2026	2028
LLPs ⁽³⁾	\$1,814	\$2,065	\$2,350	\$2,676	\$3,047	\$3,469
Airfoils	\$2,646	\$3,001	\$3,404	\$3,861	\$4,379	\$4,967
Labor	\$445	\$467	\$490	\$514	\$539	\$565
Total	\$4,905	\$5,533	\$6,244	\$7,051	\$7,965	\$9,001

1) Per 2017 MBA aviation report.

2) Based on management's estimates. Actuals may vary.

3) Life Limited Parts.

4) Estimated annual after market overhauls; assumes 5 year mean time between removal ("MTBR") of after market engines.

CFM56 Partners and Programs

LOCKHEED MARTIN



- A Leading Aerospace Manufacturer
- Core Competency: MRO⁽¹⁾/Labor
- Structure: Guaranteed Shop Capacity
- Term: 7-Year



- One of the Largest Independent Engine Lessors
- Core Competency: Leasing/Asset Management
- Most comprehensive products and services in the largest engine market

A truly differentiated model

CHROMALLOY

- A Leader in Engine Hot-section PMAs⁽²⁾
- Core Competency: Airfoils
- Structure: Exclusive
- Term: Perpetual



- One of the Largest Aftermarket Parts Providers
- Core Competency: Used Serviceable Material
- Structure: Exclusive
- Term: 7-Year

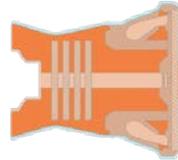
The Module Store is Now Open

Interchangeable CFM56 Modules

Fan



Core



LPT



Module Benefits

Savings Range ⁽¹⁾

Visit the Store

1 Significant Cost Savings

\$250k to \$1,000k

2 Reduce Engine Downtime

Reduce downtime by
3 months to 6 months

3 Eliminate Surprise Overages

\$150k to \$500k



<https://www.ftaiaviation.com/p/3>

FTAI Aviation Disrupting Engine Maintenance

40+ Modules Available Anytime and Anywhere

Existing Infrastructure Investments

Assets with multiple growth avenues



Jefferson Terminal

- Terminal in Beaumont, Texas, one of North America's largest crude oil refining regions
 - Currently handles crude for local refiners and international markets as well as refined products for Mexico
 - Local refineries have 2.2 million BPD of refining capacity and are in the process of expanding to 2.5 million BPD.
- Connectivity to three Class I railroads
 - Union Pacific
 - BNSF Railway
 - Kansas City Southern Railway
- Sole handler of liquid hydrocarbons in Beaumont

Additional Infrastructure Opportunities

Assets under development



Repauno Port

- 1,630 acre deep-water seaport and logistics hub
- On the Delaware River near Philadelphia
- Active industrial market
 - Liquid storage logistics and warehouse facility
 - Water Depth: 40'
 - Rail connectivity to Conrail
 - Access to I-295 / I-95



Long Ridge Energy Terminal

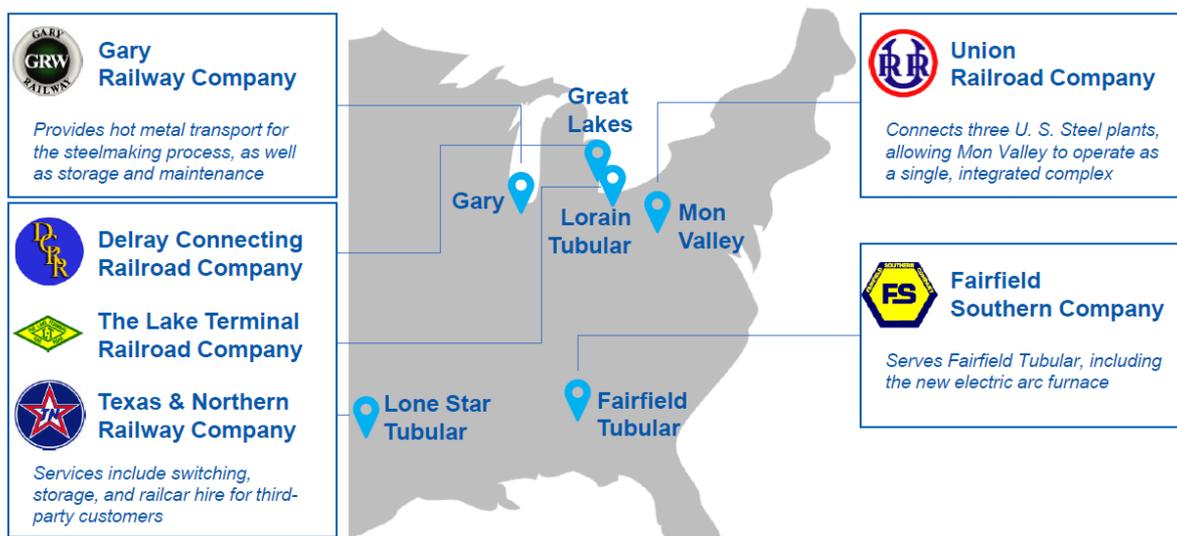
- 1,660 acre industrial port and rail facility
- 485 MW combined-cycle power plant under construction (80% complete)
 - Will commence operations in August 2021, three months ahead of schedule
 - Run-rate EBITDA of \$120 million, 7 to 10 year fixed price contracts
 - Will start blending hydrogen into fuel mix by year-end, the first large gas turbine in the US to do so
- Currently dry bulk storage and logistics facility
- Potential for NGL logistical facility and integration with Repauno

Pending infrastructure acquisition – Transtar, LLC

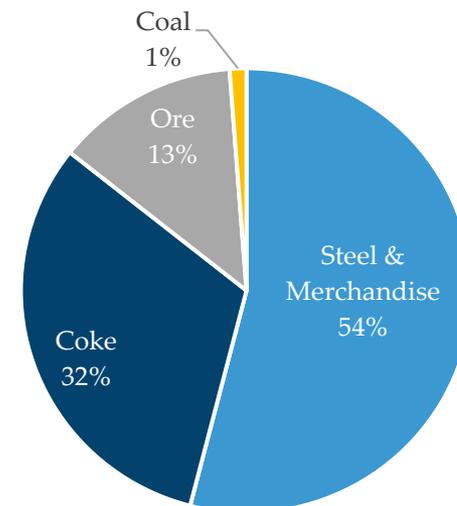
Entered an agreement with U.S. Steel Corporation to acquire Transtar, LLC for \$640 million

- Transtar is a wholly-owned, independently operated subsidiary of U.S. Steel, providing transportation and logistics services to U.S. Steel and third-party customers via a portfolio of short-line railroads
- Transtar operates a total of six freight rail properties connected to U.S. Steel’s largest production facilities
- Connectivity with all seven Class I railroads in North America: BNSF, CN, CP, CSX, NS, UP, KCS

Transtar’s Railroads



Carload Mix by Product⁽¹⁾



Transtar Highlights

Long-term, stable cash flow

- Generated EBITDA of \$62 million in latest 12 months⁽¹⁾
- Based upon recent operating momentum (post-COVID) and the implementation of multiple new initiatives, expect Transtar to generate approximately \$80 million of EBITDA⁽²⁾ in the first year following closing of the acquisition⁽³⁾
- Low capex, high cash flow conversion, given high quality and “short distance” nature of Transtar’s rail lines

Partnership with U.S. Steel⁽³⁾

- Provide essential service to U.S. Steel’s largest, lowest cost production facilities
- Expect to execute 15 year contract with U.S. Steel to provide exclusive service at each facility
- Work with USS to develop and implement new practices and approaches which would improve the ESG profile of all operations

Potential growth opportunities⁽³⁾

- Freight revenue growth with third parties
- Non-freight revenue opportunities: additional services; car storage, repair and cleaning; right-of-way income
- Operating efficiencies

Capital Structure & Financing Strategy

- Conservative approach to leverage
 - Leverage of approximately 64.5%⁽¹⁾ of total capital
- Total book value attributable to FTAI common shareholders is approximately \$0.8 billion, or \$9.46 per common share⁽²⁾

<i>(\$s in millions)</i>	March 31, 2021
Cash & Cash Equivalents	\$160.3
Total Debt⁽³⁾	\$2,077.4
Shareholders' Equity	\$810.2
Preferred Equity	\$314.9
Non-controlling Interest	\$18.6
Total Equity	\$1,143.7
Total Capitalization	\$3,221.1
Debt/Total Capital	64.5%

